

Flexjet chooses Viasat for in-flight connectivity services

Posted on June 18, 2021 by Business Editor



Flexjet will become the first fractional operator to bring high-speed Ka-band connectivity to super-mid jets following a partnership with Viasat Inc.

Under the partnership Viasat will provide high-speed Ka-band IFC service on Flexjet's Embraer Praetor 600 super-mid cabin fleet, which serves transatlantic and domestic European routes. Additionally, the partnership will provide Viasat's Ku-band IFC service to Flexjet's Bombardier Global and Gulfstream G450 and G650 aircraft with a path to transition these aircraft to Viasat's Ka-band system in the future.

Installations of Viasat's Ku-band system are being handled by maintenance, repair and overhaul (MRO) partner Constant Aviation.

"When we began evaluating IFC partners to improve our existing connectivity, it became clear that Viasat's products and services would enhance it on more devices across more of our fleet—which will boost the value of our owners' flight experiences," said Flexjet Chief Operating Officer Megan Wolf. "We also appreciated their satellite roadmap—which would ensure the IFC investments we're making today will meet the increasing data demands of tomorrow."

"By working in close partnership with Flexjet, we tailored our solution so they could gain advantages from both our Ku- and Ka-band solutions," said Claudio D'Amico, Viasat's Business Area Director, Business Aviation. "We felt it was critical to work closely with Flexjet to create an IFC solution that was both economically sustainable and technically strong for their long-term commitment needs. We have confidence this deal will lead to a long-standing relationship that will continue to grow as we bring on more global capacity to serve more of Flexjet's aircraft—in both Europe and the US."

